

EXPRESSION OF INTEREST

Provision of Business Advisory Services for the Incubation phase of the Business Incubator & Accelerator (BIA) for Mountains and Islands.

REFERENCE No: YEHP23-03

Introduction.

Yunus Environment Hub (YEH) facilitates the development of social business solutions as a vehicle to solve the most pressing environmental issues. YEH ensures these solutions are scalable, financially self-sustainable and socially inclusive to drive systemic change.

Program Background.

The Mountain Partnership Secretariat of the Food and Agriculture Organization (FAO-MPS) and the United Nations Development Programme (UNDP) Global Environment Facility (GEF) Small Grants Programme (SGP) have launched an initiative called Business Incubator and Accelerator (BIA) for Mountains and Islands with the objective to increase the resilience of mountain and island communities through the enhancement of innovative entrepreneurship in different value chains (e.g. agriculture, textiles) by providing grants, technical assistance and capacity development.

BIA for Mountains and Islands will be implemented in the following countries: Dominican Republic, Guatemala, Fiji, Kyrgyzstan, Ethiopia, Mongolia, Nepal, Peru, The Philippines and Uganda.

YEH will be providing consultancy services on the Incubation phase of the program, with the aim to provide technical assistance to the applicants to improve business plan and budget to increase the feasibility, sustainability, potential impact, replicability, and economic efficiency of their grant proposal, as well as to define applicant's technical needs and collect baseline data to monitor the impact of the investment.

YEH is looking for Entrepreneur Support Organizations (ESOs) in the respective countries to provide advisory services on a need basis. The ESOs must exhibit deep grasp of the country's business environment and the agricultural ecosystem. They must show a proven track record of supporting entrepreneurs and businesses in investor readiness, financial modelling and business modelling.

The Incubation phase of the program will be launched in July and run for a duration of 3 months. The selected ESOs will be engaged for up to 10 consultancy days.

Scope of Work.

1. Act as the local focal point for the Business Incubator and Accelerator (BIA) for Mountains & Islands.
2. Provide specific technical and market feedback and guidance based on the local context and specific value chains.
3. Provide specific guidance based on needs related to funding proposal development of each beneficiary as may be requested by the Project Manager.
4. Support in the communication with the beneficiaries through calls, messaging applications (i.e. WhatsApp, Telegram) and emails, as may be requested by the Project Manager.

Minimum Requirements.

1. Demonstrate the capacity & experience in providing business advisory services and tailored support in the country of interest.
2. Demonstrate the ability to work on different value chains.
3. Demonstrate the technical knowhow of key agricultural value chains in the country of interest.
4. Have over 4 years of experience working with entrepreneurs/producer organizations within the agricultural sector.

Budget & Application.

We are looking forward to receiving your application quoting consultancy fee (hour rate) in Euros. ([See link for rates](#)) Herein is the [link to the application form](#). **Please fill in the form by 28th May 2023.**